

Our Service

What we do: we provide pragmatic business advice, solution selection and solution implementation into the investment banking and commodity trading industries. We focus on how IT solutions will meet business requirements, managing process change, delivering solutions on time and to budget, and maintaining an on-going relationship with advice and support for delivered solutions.

What we do not do: we are not involved in infrastructure implementation; permanent or contract resource recruitment; business strategy consulting; or marketing.

Our Approach

Quatro Solutions is not a traditional management consultancy. We are a growing association of experienced independent consultants which offers a quality consulting service. We do not provide inexperienced graduates to be trained at the clients' expense, nor do we support an expensive infrastructure or partnership. We are intermediate alternative between large management consulting firms and contract recruitment agencies, providing a high level of client service.

We excel in providing a structured and managed solution combining our own associate consultants, vendor resources and clients' internal staff. We apply appropriate project management and business analysis methods and we can resource the appropriate set of experience and skills at each phase of a project to ensure delivery.

Our History

Quatro Solutions was established in 1996 and incorporated in 2001. As an independent consultancy, we have worked as an associate with several larger consulting firms including Coopers and Lybrand, City Consultants and Stentra. We have grown our own network of associate consultants and are now in a position to lead engagements.

In combination with our associates, we have a solid history of delivery across leading investment banking and investment management firms.

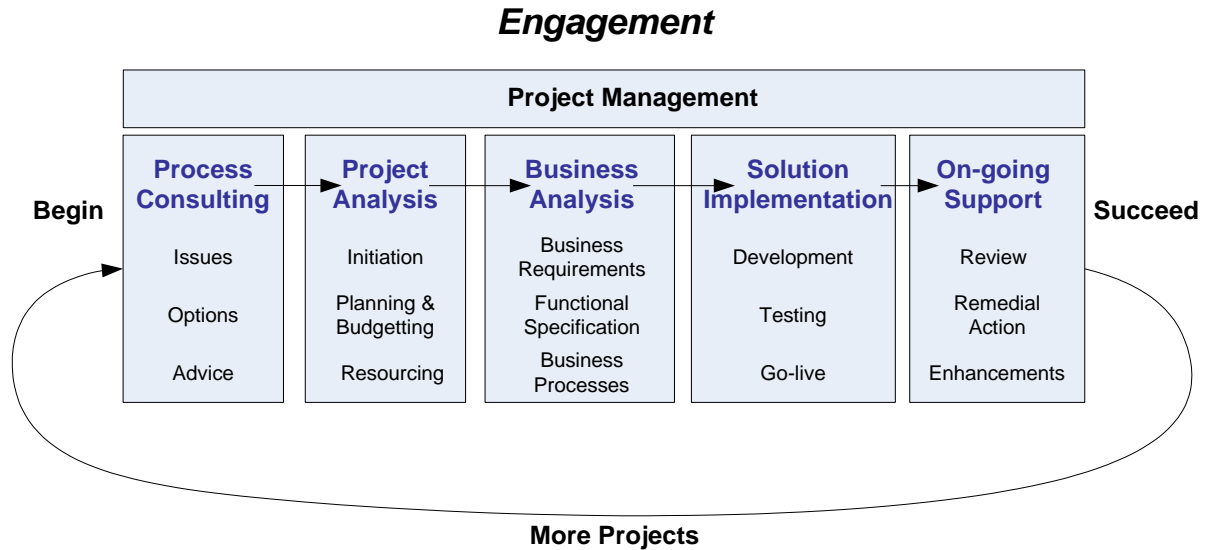
We retain good links with several small consulting firms who can offer complimentary services to our own.

Business Solutions Design

Quatro Solutions has developed a proprietary Project Management and Analysis and Design Methodology for vendor package implementations [BSDTM]: this promotes active user involvement throughout the project – from requirements definition to implementation and go-live.

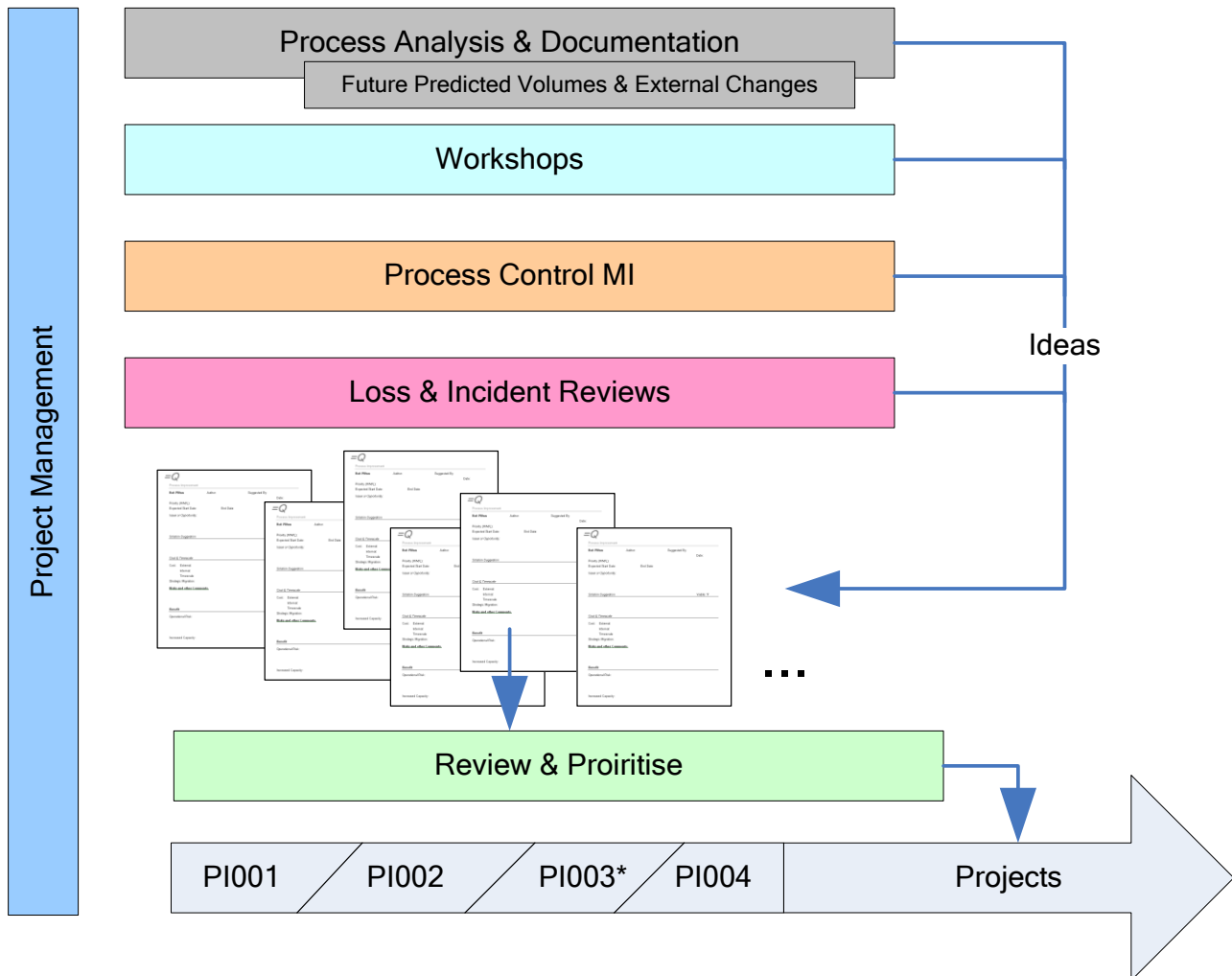
Project Engagement

A typical engagement cycle is shown below. Quatro Solutions consultants have experience and expertise in the complete project lifecycle and are able to assist at any stage – either managing a solution from inception to delivery or rescuing a runaway project part-way through development.



We are pleased to conduct engagements of any size – from pre-project advice and process reviews through to large implementations. Appropriate projects can be conducted under fixed-price terms.

Process Improvement Methodology



The above shows our pragmatic approach to process improvement [or tactical re-engineering projects].

The appropriate activities to generate ideas will vary from business to business. For some Incident Reviews and Control MI will be more important, while for others Workshops and Process Documentation will be more important.

The diagram indicates that we recommend to begin work on the obvious process improvements [PIs] as soon as possible [and do not wait to complete all analyses]. The aim of analyses is to generate viable ideas – and finishes either to a fixed budget or when viable ideas ‘dry up’.

* Process improvements are done in parallel rather than one-after-the-other, although resources often constrain the number of parallel projects to 3 or 4.



Process Improvement

Ref: PI0nn

Author:

Suggested By:

Date:

Priority (H/M/L):

Expected Start Date:

End Date:

Issue or Opportunity:

Solution Suggestion

Viable: Y

Cost & Timescale

Cost: External:

Internal:

Timescale:

Strategic Migration:

Risks and other Comments.

Benefit

Operational Risk:

Increased Capacity: