

Principal Consultant: Our most experienced consultants regularly manage C-suite stakeholders and engagements and can resolve conflict between departments, scope and lead complex programmes ensuring quality and timely delivery to an agreed business case. They will demonstrate deep understanding of the full front-to-back commodity trade life cycle, required business controls and cross-department needs across multiple asset classes.

A principal consultant has over 15 years' experience in Commodities Trading and related Financial Services and substantial experience in managing combined business and technology projects.

Lead Consultant: Able to manage relationships and engagements, scope projects, manage budgets and assure delivery. An excellent project manager who will integrate a project team, utilise and define appropriate tools and techniques, alert client to project risks and manage a solution from pre-project analysis through to post go-live support. Typically having a broad cross-asset class understanding and deep functional knowledge in 4 or more business areas.

A principal consultant has over 10 years' experience in Commodities Trading and related Financial Services and substantial experience in managing combined business and technical projects.

Senior Consultant: A business process and technical analyst who can rapidly understand and clearly document user-requirements, functional and technical specifications for customisation and build. Working independently to given deadlines and targets, identifying and raising issues. A confident team leader managing user and vendor teams for a phase such as Gap Analysis or UAT.

A senior consultant has over 5 years' experience in Commodities Trading and substantial experience in delivering projects across 3-4 vendor packages and technologies, with an understanding of 3 or more asset classes and deep functional knowledge in 2+ business areas

Technical Consultant: A capable business process or technical analyst able to understand user-requirements, to define functional and technical specifications and to configure or build solutions to these functional specifications. Able to work efficiently as directed to given short-term targets. A team member who will liaise with user and vendor resources during several phase of project work, such as Configuration or UAT. Typically building an understanding of 2 or more asset classes and with some functional knowledge in 2 or more areas.

A technical consultant has over 2 years' experience in Commodities Trading and related Financial Services and solid technical experience in relevant vendor packages and technologies.

Junior Consultant: A business process or technical analyst able to deliver specific tasks, to support projects, typically within documentation, configuration and testing activities. Able to work efficiently as directed to given short-term targets. Typically building an understanding of 1 or more asset classes or business functions. Junior consultants may be assigned within a project to *develop* experience in a new task area, however such activity is not charged.

Junior consultants have up to 3 years' experience in Commodities Trading, typically post-graduate qualifications in a numerate discipline and industry experience within wider Financial Services.

Daily Rates 1st January 2024 to 31st December 2024	
Principal Consultant	£1,425
Lead Consultant	£1,275
Senior Consultant	£975
Technical Consultant	£850
Junior Consultant	£525